

COMPANY PROFILE



MISSION

- Savante Consulting Limited will strive to reduce and manage business risks by providing our clients and their financiers with business services that will enable intelligent decisions and timely executions of projects.



VISION

- **Referenced as a reliable source of well researched industry information and disciplined collaborator in project execution.**



WHO WE ARE

We are Savante Consulting Limited, registered in Nigeria to carry out business as a **consultancy** to provide **information** to businesses and individuals that will promote efficiency in business administration and management.

Savante Consulting will partner clients from conception to run-in of any **project**.





What We Do

We service clients in industry including Manufacturers and Marketers of Pharmaceuticals, Personal Care product, Food and Beverages, Medical Devices /equipments and raw materials that support these industries.



What We Do Cont.

1. We save you time: Our quality of work, experience and knowledge of the regulatory requirement promote a smooth approval process, with minimal number of queries. We also have a system in place that readily responds to queries and request by the agency.
2. We save you money: Our quality of work saves you travel time and money. We have the competence and capacity to manage all pre-approval compliance activities on behalf of the client.



What We Do Cont.

3. **Boost your reputation**: Our experience and quality of application translate to enhanced reputation for our clients. We ensure your application is in the right format and meet the regulatory requirement. A complete application saves review time for both agency and the applicant.



Services... contd.

- **Regulatory**
 - Mediate relationship with Regulatory Agencies to secure:
 - ❖ NAFDAC Product Registration
 - ❖ Import Permits
 - ❖ Factory GMP Certificate
 - ❖ Clinical Trials
 - ❖ Registration of Products in Sub-Saharan Africa.



- ❖ Market Study to generate;
 - Dynamics, segmentation, profitability and growth
- **Commercial** indices.
- / **Business**
 - Provide support services to assure success of brands in the Nigerian market.



Our People



- **Sola Solarin:** A pharmacist and MBA(IESE Barcelona Spain), Sola is a certified consultant on product registration and regulation by the National Agency for Food and Drug Administration and Control (NAFDAC). He has held senior executive positions in pharmaceutical distribution & manufacturing. As the Business Head overseeing the Commercial Division of GlaxoWellcome Nigeria Limited, he directly supervised Procurement, distribution and logistics functions in the Nigerian branch of the Global pharmaceutical company. He is the chairman of the board of Mayfield Finance Company Limited, an executive member of the Industrial Pharmacy Section of the International Federation of Pharmacists at the Hague, Netherlands. He was once the national chairman of the Nigerian Association of Industrial Pharmacists.

- **Enitan Solarin.** A lawyer registered with the Supreme court of Nigeria and associate of the Chartered Institute of Insurance. Her Background in Risk Management has given her a broad overview of the importance of building into projects quality and sustainability from the design and conception.

Our People.....Contd

- **Uyi Ekhatör:** Has a masters degree in regulatory science and his first degree in microbiology, and has quality experience in the pharmaceutical industry (regulatory and sales). Uyi has had hands on experience with registration of medical devices, drugs, food (inclusive of vitamin and mineral supplements) and cosmetic products in Nigeria.
- **Michael Ayenero:** Holds a first degree in Biochemistry and a Masters degree in Applied Biochemistry. Michael has over 5 years experience which span across Quality Control, Regulatory, Research and Laboratory analysis in the Food industry, Pharmaceutical industry and academic environment.
- **Chidinma Okpalanwabude:** A Pharmacist, had experiences working in the hospital and at several departments in the National Agency for Food and Drug Administration and Control in Lagos Nigeria.
- **Several other Independent Consultants Used for Specific Projects.**



Secretariat

- Registered Office: 46a, Awori Road, Dolphin Estate, Ikoyi, Lagos.
- Operational Office: 8th Floor, NCR Building: 6, Broad Street, Lagos, Nigeria.
- Auditors: Deji Olagunju & Co. Kudirat Abiola Way, Ikeja, Lagos, Nigeria
- Company Secretary and Legal Adviser: CARPP Associates, 12, Catholic Mission Street, Lagos.
- Phone Number: 08052448547, +23412916035
- Website: www.savanteconsulting.com
- Email: info@savanteconsulting.com

TESTIMONIAL



Dubai, 17 April 2013

To: Whom it may concern

RE: BD request for reference letter from Novo Nordisk.

Dear Sir/Madam,

My name is Ben KONATE and I am the General Manager for Novo Nordisk Middle Africa. Novo Nordisk is 33,000 people strong worldwide. Middle Africa is a geographical area represented by all the countries in Sub-Sahara Africa, with the exception of the Republic of South Africa. I am responsible of a team of 85 people, and of the company's business operations in 49 African countries. I have been interacting with regulatory consultants and distributors in all Africa and in the Middle East in various types of industries for the past 18 years.

Savante Consulting Nigeria has been our Regulatory consultant for over 2 years now and represents our line of products (Human, Modern Insulin and others) at the regulatory agency in Nigeria, NAFDAC. Savante is responsible for the registration of our line of products, supporting with the other regulatory affairs of our products and has greatly assisted in developing our Novo Nordisk business in the country.

We are extremely satisfied our collaboration with Savante and we are currently discussing working with them also in Ghana and other African countries. What we appreciate most with our collaboration with Savante is their understanding of the relevant laws guiding the markets they are involved in, and the commitment they have for the future. Savante works hard to build long lasting relationship and have corporate policies that aligns with this vision.

Savante honours its commitments and performs their assigned duties on a timely manner. Savante, in all our interactions, has been a trustworthy and creditable organization.

As our teams on the ground directly interact with NAFDAC and other health authorities, we have a chance to obtain feedback on Savante's reputation. The company enjoys a solid reputation from all stakeholders.

We are convinced that Mr Sola Solarin is a reliable and experienced businessman, with strong leadership qualities. We would rate our collaboration with Savante as one of the best we have with our partners in Africa.

Yours sincerely,

Ben KONATE
General Manager - Middle Africa

CERTIFICATION



Some Existing & Past Clients

